



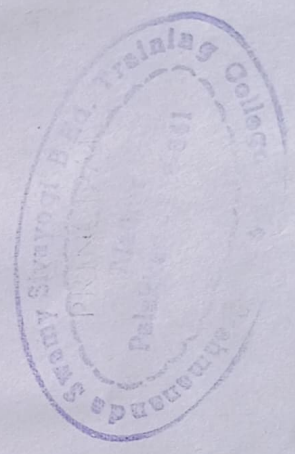
RECORD OF DISCUSSION, DEMONSTRATION, AND CRITICISM LESSON PLANS

Name :
Reg. No. :
Optional Subject :

Certified that this is the bonafide record of
.....

Reg. No. B.A.A.K.T.C.M.009 for the year 2022

[Signature]
PRINCIPAL
B. S. S. B. Ed. Training College
Alathur (P.O), Palakkad-Dt
Kerala - 678 541.



[Signature]
Lecturer in charge

Date: 10-7-2023
Lecturer in Commerce
B.S.S B Ed. Training College
Alathur (P.O) Palakkad Dt
Kerala-678 541.

[Signature]
12/7/23
Verified

INDEX DISCUSSION

Sl.No	Date	Name of the Teacher	Topic	Std	Page No.	Initials
1	7/3/23	Rohini-p.s	PLANNING		1-11	
2	7/3/23	Rohini-p.s	RECRUITMENT		12-24	
3	8/3/23	Rohini-p.s	CHANNEL OF DISTRIBUTION		25-35	
4	8/3/23	Rohini-p.s	DELEGATION		36-42	
5	8/3/23	Rohini-p.s	ORGANIZING		43-53	
6	9/3/23	Rohini-p.s	COMMUNICATION		54-62	
7	9/3/23	Rohini-p.s	LEADERSHIP		63-69	
8	9/3/23	Rohini-p.s	BUSINESS ETHICS		70-81	

DEMONSTRATION

Sl.No	Date	Name of the Teacher	Topic	Std	Page No.	Initials
1	15/3/23	Sreeram	Levels of management	XII	82-83	
2	15/3/23	Keerthi	Planning	XII	84-85	
3	15/3/23	Shobini	Sales Promotion	XII	86-87	
4	15/3/23	Sujitha	Recruitment	XII	88-89	
5	15/3/23	Anjana	Advertising	XII	90-91	

TEACHER PLANNER - 3

Name of the teacher: Rohini-P.S
Name of the School: BSS Urukulam
Subject: Business Studies
Unit: Business Services
Topic: Insurance

Standard: XI

Strength: 30

Duration: 45 min

Date: 27/6/2023

Content Outline: Insurance, Types of Insurance

Content Analysis: Insurance, Insurer, Insured, Policy, Premium, Life Insurance, General Insurance, Marine Insurance, Fire Insurance

Facts:

- 1) Insurance is a method of averting risks
- 2) Insurance is the person (Insurance Company) who compensates other person against possible losses.
- 3) Insured is the person who gets his life or property insured against risks
- 4) The document containing the terms and conditions insurance

BSS B.Ed. Training College

NAAC Accredited B++ Grade with CGPA of 2.85
(Recognized by NCTE and affiliated to the University of Calicut)
Alathur, Palakkad- 678541 Kerala

TEACHING PERFORMANCE EVALUATION PROFORMA

Name of the Student-teacher:		Criteria	put tick mark (✓)				
Sl.No.	Aspects		5	4	3	2	1
1	Preparation	1) Building up a suitable physical environment in the class room 2) Building up a problematic situation 3) Technique to reveal what he already knows 4) Effective introduction 5) Link between the introduction and main concepts		✓			
2	Activity	1) Strategies for disturbance-free and disciplined grouping clear and concise guidelines for the group if required 2) Clear and concise guidelines for group 3) Involve all students in the learning activities 4) Encourage non-volunteers 5) Learning aids used effectively 6) Appropriateness, relevance, variety, novelty, originality 7) Adequate activities in achieving the anticipated competencies		✓	✓	✓	✓
3	Subject Competency	1) Resource fullness 2) Make changes in the learning strategies based on student response 1) Recognizes attentive and non-attentive 2) Gives clear direction 3) On the spot diagnosis of learning difficulties and corresponding remediation 4) Pay attention to the entire class 5) Manages time properly 6) Strategies for managing interruption		✓	✓	✓	✓
4	Class Management	1) Speak fluently 2) Speaks with clarity 3) Use proper body language 4) Adjusting the speed of the lesson to the level of the pupil A-Structure of question		✓	✓	✓	✓
5	Communication						
6	Questioning						

